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# HOW DO I GET PAST TALKING ABOUT TREATING THEIR PAIN WITH OPIOIDS?

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#### **GENERAL DISCLOSURES**

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### **SPEAKER DISCLOSURES**

#### None



#### **OBJECTIVES**

- 1. Determine what is motivating a patient to focus only on opioids
- 2. Develop a stronger provider-patient alliance
- Describe some brief evidence based behavioral strategies to engage patients in treatment



#### **COMMON CASE PRESENTATION**

#### Intense Chronic Pain

- 54 year old Latino male
- Disabled, SSDI, Section 8 housing
- Bipolar II, PTSD, pervasive body pain focused mainly in hips, legs, and feet
- Hx of polysubstance abuse
- 10/10 pain, 10/10 pain interference
- Seroquel, trazadone, clonazepam
- Former dancer, now wheelchair bound, deconditioned, obese

#### Presents with...

- Loves his PCP
- Demanding in clinic, angry if roomed 5 min late
- Pain is #1 issue, no one is listening
- Demands opioids are all that helps, but no one will prescribe
- Admits buying opioids at times for pain flares



### WHAT'S GOING ON??

#### Differential Dx

- Substance abuse
- Deferring opioids –
   wants extra cash
- Poor motivation
- Poor engagement



# OPIOIDS ARE BAD... AND PRIMARY CARE CAN MAKE A DIFFERENCE

- Long-Term Opioid Therapy (LTOT) use for non-cancer pain doubled in the past decade
- A large study showed 87% of those who died of an opioid drug overdose obtained opioids by prescription in the prior year
- Most opioids are prescribed by primary care providers for long term management of common chronic pain conditions
- As LTOT patients who get tapered are at increased risk of overdose and mental health crises
- Primary care clinics (40%) won't prescribe opioids, 17% asked for more info

<sup>1.</sup> Boudreau D, Von Korff M, Rutter CM, Saunders K, Ray GT, Sullivan MD, Campbell CI, Merrill JO, Silverberg MJ, Banta-Green C, Weisner C. Trends in long-term opioid therapy for chronic non-cancer pain. Pharmacoepidemiol Drug Saf. 2009;18:1166-75. PMCID: 3280087.

<sup>2.</sup> Caudill-Slosberg MA, Schwartz LM, Woloshin S. Office visits and analgesic prescriptions for musculoskeletal pain in US: 1980 vs. 2000. Pain. 2004;109:514-9.

<sup>3.</sup> Warner M, Chen L, Makuc D. Increase in Fatal Poisonings Involving Opioid Analgesics in the United States, 1999--2006. NCHS data brief number 22. 2009 [updated 2009; cited 2010 Mar 10]. Available from: <a href="http://www.cdc.gov/nchs/data/databriefs/db22.htm">http://www.cdc.gov/nchs/data/databriefs/db22.htm</a>.

<sup>4.</sup> Johnson EM, Lanier WA, Merrill RM, Crook J, Porucznik CA, Rolfs RT, Sauer B. Unintentional prescription opioid-related overdose deaths: description of decedents by next of kin or best contact, Utah, 2008-2009. J Gen Intern Med. 2013;28:522-9. PMCID: 3599020.

<sup>5.</sup> Dunn KM, Saunders KW, Rutter CM, Banta-Green CJ, Merrill JO, Sullivan MD, Weisner CM, Silverberg MJ, Campbell CI, Psaty BM, Von Korff M. Opioid prescriptions for chronic pain and overdose: a cohort study. Ann Intern Med. 2010;152:85-92. PMCID: PMC3000551.

<sup>6.</sup> Saunders KW, Dunn KM, Merrill JO, Sullivan M, Weisner C, Braden JB, Psaty BM, Von Korff M. Relationship of opioid use and dosage levels to fractures in older chronic pain patients. J Gen Intern Med. 2010;25:310-5. PMCID: PMC2842546.

<sup>7.</sup> Lagisetty, P. A., Healy, N., Jannausch, M., Tipirneni, R. & Bohnert, A. S. B. Access to primary care clinics for patients with chronic pain receiving opioids. JAMA Netowrk Open. 2019; Jul 3;2(7):e196928.

<sup>8.</sup> Agnoli, A., Zing, G., Tancredi, D. J., Magnan, E., Jerant, A., & Fenton, J. J. Association of dose tapering with overdose or mental health crisis among patients prescribed long-term bulks. In Account Aug 3;326(5):411-419.

# SAFE OPIOID PRESCRIBING GUIDELINES – TOO HARD TO FOLLOW?

- Centers for Disease Control 2016
   https://www.cdc.gov/mmwr/volumes/65/rr/rr6501e1.htm
- Washington State Agency Medical Directors' Group <a href="https://amdg.wa.gov/guidelines">https://amdg.wa.gov/guidelines</a>
- Bree Collaborative Collaborative Care for Chronic Pain
  - https://www.qualityhealth.org/bree/topic-areas/chronic-pain/
- LTOT guideline based care generally includes dimensions of when to initiate and continue LTOT, specifics for selecting and dosing opioids, and assessing for risk and harm of LTOT
- Tough ask where does the patient-provider alliance fit in?



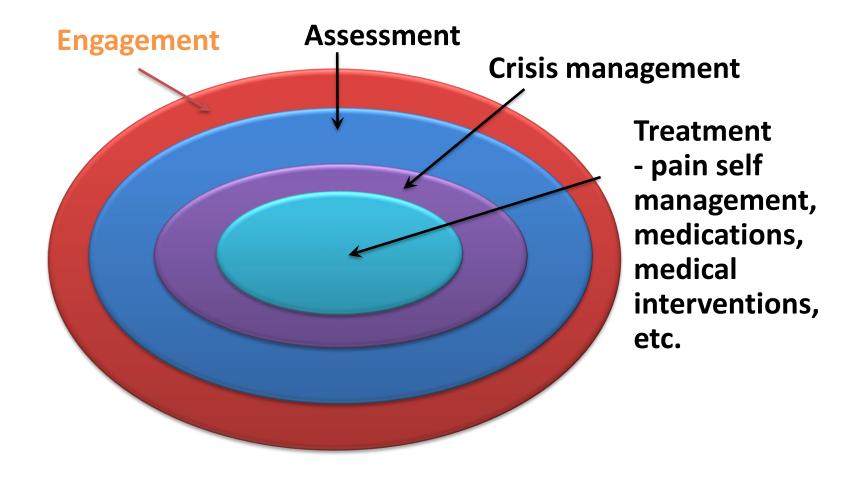
# WHAT HAPPENS WHEN YOU HAVE A PATIENT ASKING FOR OPIOIDS?

What does the patient do?

What do you do in response?



#### **PSYCHOTHERAPEUTIC PROCESS**

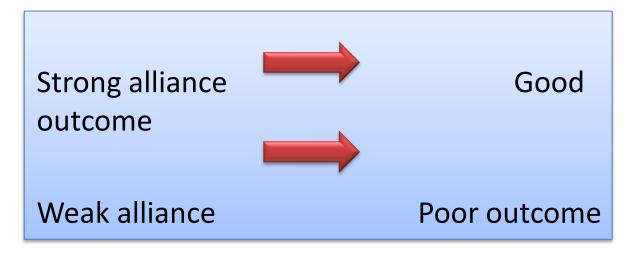




#### **KEY #1**

## QUALITY OF ALLIANCE DETERMINES OUTCOMES

(COACHING, COUNSELING, MEDICINE, TEACHING, JOB TRAINING)





#### **PITFALLS**

- Go for the bullseye and try to do treatment too soon
  - No engagement = no treatment adherence
  - Often makes patients angry and feel unheard
- - Cuts off assessment too early
  - Difficult to solicit for patient-centered goals

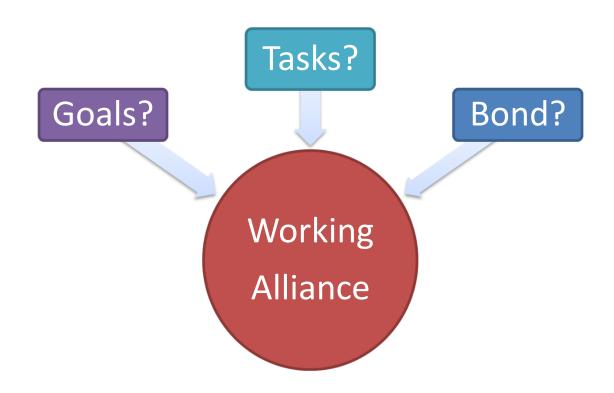


#### WHAT TO DO?

- Spend extra time on engagement, schedule more visits if needed
- Take time to assess carefully to understand what's motivating the persistent ask for opioids
- Forgo treatment until engagement is solid
- Let's talk about how...



### 3 CRITICAL ELEMENTS OF ALLIANCE: (ALL 3 MUST BE AGREED UPON BY THE PATIENT & PROVIDER)





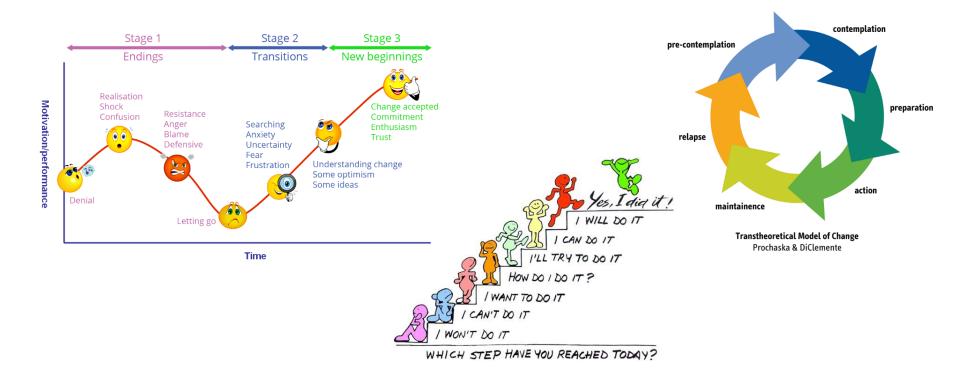


RECIPROCAL CAUSALITY (EVERYTHING EFFECTS EVERYTHING)



#### **KEY #2**

### **NOT READY TO CHANGE / ENGAGE?**





#### **ASSESSING FOR READINESS...**

- What can I do to be helpful?
- What are you hoping to get from your care?
- After health service assessment...
  - Agree on the initial task for next contact
  - Set mutual goals



#### **SOME POTHOLES TO AVOID...**

- Question and answer trap (closed questions)
- Correcting wrong thoughts with rational explanations (telling them what to do)
- Avoiding the patient (hiding, acquiescing)

What are some you notice?



### WHAT WAS HAPPENING WITH HIM?

#### **Barriers**

- Felt judged as an "addict"
- Felt like his pain wasn't important to his medical pain providers
- Anxiety and personality style were making it difficult to interact
- He lacked education about pain self management
- Pain acceptance was low and wasn't ready for pain self management



### REFLECTIONS: EXAMPLES

MI Spirit	It sounds like you are feeling
Spirit	It sounds like you are not happy with
	It sounds like you are a bit uncomfortable about
	So you are saying that you are having trouble
	So you are saying that you are no so sure about
	You're not ready to
	You're having a problem with
	You're feeling that
	It's been difficult for you
	You're struggling with



# GOOD REFLECTIONS PROVE YOU UNDERSTAND

- Most powerful technique for preventing and dealing with tough interactions
- Shows nonjudgmental understanding of the patient's point of view
- Communicates respect and understanding of the patient's experience
- Does <u>NOT</u> mean you agree with their explanatory model nor endorse maladaptive behavior choices!



#### **ENGAGEMENT STEPS**

- Elicit the story = understanding, summary of pros/cons to pain treatment
- Elicit treatment hopes and dreams
- Feedback = psychoeducation
- Address barriers: practical, psychological, cultural
- Elicit commitment



#### WHEN TO STEP UP ENGAGEMENT

- Lacking agreement on goals
- Lacking agreement on tasks
- Weak bond

Can happen at any point in care...



### WHAT DID WE DO?

#### What did we do?

- ENGAGE, ENGAGE, ENGAGE!
- Set patient-centered goals: lose weight, move more, get back to walking
- Address pain acceptance and educate about pain self management
- Address anxiety, anger issues, and family conflict
- Eventually...
   pain went to 9/10, pain interference 9/10,
   PHQ-9 20-0, GAD-7 17-0, PCL-C 50-23



### **RESOURCE**

Great book:

"Motivational Interviewing in Health Care: Helping Patients Change Behavior"

- Rollnick, Miller, & Butler



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